



**NAMIBIA UNIVERSITY  
OF SCIENCE AND TECHNOLOGY**

**Faculty Name: Natural Resources and Spatial Sciences**

Department Name: Agriculture and Natural Resources Sciences

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| <b>QUALIFICATION: Bachelor of Natural Resources Management (Nature Conservation)</b> |                              |
| <b>QUALIFICATION CODE: 07 BNTC</b>   | <b>LEVEL: 6</b>              |
| <b>COURSE: Management Principles</b>   | <b>COURSE CODE: MTP 612S</b> |
| <b>DATE: JUNE 2019</b>   | <b>SESSION:</b>              |
| <b>DURATION: 3 HOURS</b>   | <b>MARKS: 100</b>            |

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| <b>FIRST OPPORTUNITY EXAMINATION PAPER</b> |                  |
| <b>EXAMINER(S)</b>                         | Alexander Meroro |
| <b>MODERATOR:</b>                          | Clarence Ntesa   |

**THIS exam paper CONSISTS OF 2 PAGES**  
(Excluding this front page)

**INSTRUCTIONS**

1. Write clearly and neatly
2. Use blue or black ink
3. Answer all Questions
4. Number the question correctly

### QUESTION 1

- 1.1. Explain what is meant by decision making and problem solving at supervisory level (4)
- 1.2. Describe the four different problems –solving techniques (4)
- 1.3. Explain the rational decision making process (4)
- 1.4. Explain the importance and impact of good problem solving and decision making in Management (4)

### Question 2

2.1. Define the following principles of organizing in your own words:

- (a) Responsibility (2)
- (b) Accountability (2)
- (c) Delegation (2)

2.2. Define the following terms

- (a) Control (1)
- (b) Performance standards (1)
- (c) Quality Control (1)
- (d) Quality (1)
- (E) Standards costs (1)
- (f) Unit costs (1)

**{12}**

### Question 3

- 3.1. Explain the relationship between planning and control (4)
- 3. 2. Distinguish between authority and power (4)
- 3.3. List and explain the five sources of power (5)

**{13}**

**Question 4**

- 4.1. Explain the importance of management and organization (5)
  - 4.2 Describe the four principal activities of management process (4)
  - 4.3 Explain what the managerial competencies are (4)
  - 4.4. Explain what the manager does and what are the types of managers? (8)
- {21}**

**Question 5**

- 5.1. Explain how organizations can respond to the natural environment (4)
  - 5.2. Explain the importance of the external environment (4)
- {8}**

**Question 6**

- 6.1. Define leadership and explain how it is similar to and different from management. (6)
  - 6.2. Explain the key ideas of the trait approach to leadership (4)
  - 6.3. Explain the concept of transformational or charismatic leadership and give examples. (6)
  - 6.4. Discuss the traditional leadership qualities. (4)
  - 6.5 Discuss the six charismatic's leadership qualities. (6)
  - 6.6. Discuss the school of thought regarding conflict. (4)
- {30}**